

TONIC

FACT SHEET

Retail Health Clinics

There's a new boom in retail health clinics. Business had flatlined in 2008 and 2009, but with more people able to afford healthcare post-ACA and doctors too busy to see these patients, retail clinic business is booming again. And their services are evolving too—from quick visits for Band-Aids for boo-boos and flu shots to helping patients manage chronic conditions like asthma and diabetes on an ongoing basis. Retail health clinics, along with urgent care facilities, are quickly positioning themselves as the new destinations for healthcare.

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New Business inquiries:
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RETAIL CLINICS

1,800 retail clinics in the US, and steady growth is expected in coming years.



GENERAL SERVICES

Clinics now offer a long list of services to meet primary care needs.

- o Treatment for minor illnesses
- o Monitoring for chronic conditions; such as diabetes, high blood pressure, and high cholesterol
- o Physicals
- o Men's/Women's health screenings
- o Weight loss
- o Smoking cessation
- o STI testings
- o Vaccinations



CVS SPOTLIGHT

CVS recognized this shift in point of care early on, and now leads the pack in the number of retail health clinics.



2,700 nurse practitioners and physician assistants

23+ million patient visits since 2000

"America's changing system will lead to the 'retailization' of healthcare."
—Larry Merlo, CVS Health President & CEO

HEADLINES

News

May 2000:
SAY HELLO TO THE FIRST RETAIL CLINIC!

2008:
RETAIL CLINICS NOW ACCEPTING INSURANCE!

November 2014:
RETAIL CLINICS TO SAVE \$800 MILLION A YEAR IN HEALTH \$\$!

November 2014:
THE NEXT LEVEL OF RETAIL CLINICS: KAISER PERMANENTE AND TARGET.

FLU SHOTS GIVEN IN 2012–2013

A large portion of the population doesn't get flu shots.

45% of the total US population got a flu shot

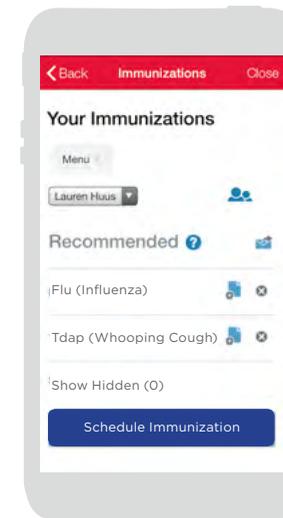
72% of healthcare workers got a flu shot

Highest rates of flu shots are among those **65+**

WALGREENS SPOTLIGHT

Walgreens offers consumers the most digital tools to manage vaccinations.

6.9 million flu shots during the 2012-2013 flu season



The Walgreens app lets you track vaccination history and recommends vaccines.

2015 Recommended Immunizations for Adults: by Age

Age	Flu influenza	Td/Tdap tetanus, diphtheria, pertussis	Shingles zoster
65+			1 dose
60-64			
50-59	Flu vaccine every year	1 dose of Tdap	
27-49		Td booster every 10 years	
22-26			
19-21			

↑ If you are this age, talk to your HCP

Identify what you need and when.



The "Get a shot, give a shot" program, from Walgreens and the UN Foundation's "Shot@Life," provides a child with a lifesaving vaccine every time a Walgreens consumer receives an immunization.